



# Working Together to Power Businesses

Our partnerships help brokers grow and customers make smarter energy choices.



# Building a smarter future together



As a SME energy supplier, we work closely with brokers who play a vital role in helping businesses find the right energy solutions.

We equip broker networks with the tools and knowledge to represent our services confidently and deliver real value to customers.



# SmartestEnergy Business



**SmartestEnergy Business is here to switch up the UK energy market, we're on a mission to support the diverse business community in lowering carbon emissions to net zero, towards a greener, sustainable future for everyone.**

Since 2009, we've powered over 100,000 businesses of all sizes and sectors. We pride ourselves on being the trusted and reliable choice for businesses seeking affordable, greener energy solutions, helping to support their future sustainability efforts.

**Louise Wapshare, CEO**



# Our sales partner benefits



## 1. Competitive portfolio

Our prices are amongst the lowest in market and give you the flexibility to negotiate the best deal for you and the customer.

## 2. Leading commissions

Earn more with uplift options for electricity and gas across all acquisition and renewal products.

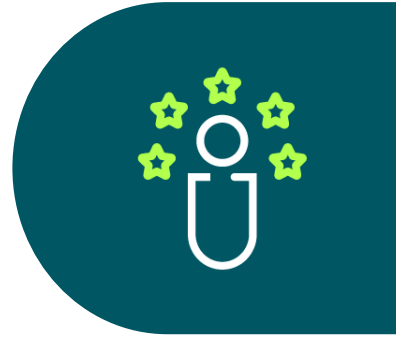
## 3. Extended pricing window

Quote and sign customers up to 18 months in advance of their existing CED, helping to secure best prices and get ahead the competition.

## 4. Dedicated support

Our Sales Operations team are working hard to support your business, ensuring deals go live and you get paid on time, every time.

# Smarter services as standard



## Trusted services

Highly rated on Trustpilot and Google for prompt and professional services. Proud to power Britain's diverse business community.



## Flexible payment options

Fixed (Budget Plan) or variable monthly payment. Both collected via monthly Direct Debit.



## Free smart meter

Automated meter readings from a smart meter to ensure bills reflect actual usage. We install the latest secure technology at no extra cost.



## SmartWeb online portal

Manage account whilst on the go. View bills, submit meter readings, make payments, view energy usage, get help and advice.



# Our commitment to sustainability



## Net Zero

Supporting UK business with their sustainability and Net Zero Ambitions.



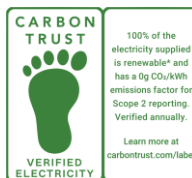
## Renewable

Products powered by wind, solar, hydro sources, independently verified by The Carbon Trust.



## Climate Action

We're proud to fund global reforestation and climate action in partnership with Ecologi.



# Our products overview



## SmartFix Elec & Gas

Guaranteed low prices, fixed for 1–5 years, ensuring protection against wholesale market volatility.



## SmartFix Renewable Elec Only

Power from 100% renewable sources, verified by The Carbon Trust. Fixed for 1-5 years. Renewable certification issued.



## Zero Standing Charge Elec Only

Customers only pay for the energy used - no daily standing charges. Fixed unit rates are available for 1 to 5 years.

# ➤ Smarter contract renewals



## ● Super competitive renewal prices

Our 'Renewal Saver' is priced to retain business, saving you time and effort time to secure the renewal ahead of time.

## ● Fast commission, paid on acceptance

We pay renewal commission on acceptance, no waiting for contract rollover.

## ● Ease of submission through sales portal

Everything you need is at your fingertips, making it easier to manage your sales process.

## ● Flexible uplift choices for best offer

Enhanced uplift options alongside our low prices to help shape the best offer for you and the customer.

## ● Extended window, up to 18 months

Secure renewals up to 18 months in advance, giving you peace of mind.

## ● No direct competition on renewals

We only engage customers up to 60 days in advance of their renewal.



## Contact us

Whether you have questions about our services, or want to explore partnership opportunities, our team is ready to assist you.

### **Sales Operations Team**

01903 703411

(Monday to Friday, 8:30am–5pm)

[smartestenergybusiness.com/en\\_GB/brokers/](https://smartestenergybusiness.com/en_GB/brokers/)